

Our customers in focus: Teknosan



PHOTO: STANISLAV OSTROVSKY

At Teknosan many recipes and batches are produced every day. The factory's two bag filling lines have been produced by Vebe Teknik. Anders Larsson, Factory Manager, standing in front of the latest investment – an Autopac EC.

Many recipes require tailor-made solutions

Teknosan, the animal feed producer, supplies specially made products to small and large customers. The great variation in quantities and materials demands flexible handling. Together with Vebe Teknik, a complete system has been developed for their sacked products.

Teknosan in Vänersborg specialises in producing animal feed to order. Their customers include all types, from farmers and trotting trainers to major corporations.

"We are totally customer oriented. This means that we produce and pack very many different batches and recipes," says Ruben Falk, who is the marketing manager and also coordinates the company's investments and purchasing.

In the Vänersborg factory, they presently have five production lines for animal feed. Because Teknosan is specifically focused on supplying animal feed in bags, they have developed, together with Vebe Teknik, two complete bag filling lines, tailor-made for the factory's needs.

"Vebe's machines are reliable, robust and easy to use. We are constantly changing the contents and the bags. One operator can look after everything and, in practice, all that needs to be done is change the packaging and start up again. It takes no time at all," Ruben Falk says.

Presently, they have two Autopacs split into two separate bag filling lines with conveyor belts

and pallet loading robots. Everything is controlled from one computer.

"For us, service and support was very important when we decided to cooperate with Vebe Teknik. The machines are Internet connected and Vebe monitors us online, if anything should happen."

Autopac EC for better shelf-life

Teknosan's latest investment is in an Autopac EC, the third generation bag filler from Vebe, which can suck the oxygen out of the bag and replace it with, for example, nitrogen for longer shelf-life, or carbon dioxide to prevent the growth of mould.

"We also have a smaller manual packing machine that we can hook on to the system when, for example, we need to deliver bags of powdered milk.

Mats Lindgren, sales manager at Vebe Teknik, thinks it is wonderful to see the way their bag fillers can function in so many different ways.

"We are very proud of the Autopac's versatility. We like the challenge of putting together the best solution together with the customer to match their particular needs." ■



Vebe Teknik is at stand B04:40.

Don't miss Vebe at Scanpack 2018

Scanpack, Northern Europe's largest trade fair for the packaging industry, will be held on 23-26 October in Gothenburg. Of course, Vebe Teknik will be there with a team to display its latest innovations and to meet new and old customers.

Among other things, Vebe Teknik will be exhibiting the eagerly awaited Autopac EC machine for the first time in Scandinavia.

"It will be exciting to see the public's reaction to the Easyclean. The interest has been enormous, and we are hoping for the same reception as we received at Interpack in Germany last year," Vebe Teknik's Sales Manager, Mats Lindgren says.

Vebe Teknik has attended the Scanpack trade fair many times before, since the first time in 1982. Don't miss the opportunity to talk to the sales team and other staff at Vebe's stand **B04:40** ■

23-26
October





PHOTO: ERIK DANIELSSON

The new portable control panel for the Autopac gives the operators a better all-round view during control and cleaning. The panel has an emergency stop and a "dead man's handle".

TECHNOLOGY IN FOCUS

Portable operator panel standard on new Autopac

Starting this year, all Autopacs from Vebe Teknik are delivered with a newly developed operator panel that can be detached from the chassis. Among other things, this makes checks and cleaning easier.

"We are always striving to be at the forefront of the technical development," the company's CEO, Stefan Andersson, says.

The new control panel includes a seven-inch touchscreen (155 x 95 mm) and it connects via a five-metre long cable, which allows the operator

to look after the operation from any location around the machine. The control panel can also be placed in a holder on the front of the machine.

The new operator panel has an emergency stop and a dead man's handle. The design means safer operation during service and inspection, when the operator needs to run the machine with the doors open.

"The fact that the new control panel is portable is important. It will be noticeably easier for a lone operator to have a good all-round view," says Vebe Teknik's CEO, Stefan Andersson. ■

Great interest in the Autopac EC

In 2017, Vebe Teknik AB presented its latest hygienic bag filler, the Autopac EC (Easyclean), at the Interpack trade fair in Düsseldorf. Since then, the industry has shown great interest.

"We are currently experiencing great figures in the order books," says Vebe's sales manager, Mats Lindgren, and adds that they are at the forefront, today, when it comes to hygienic bag fillers.

"Our investment in easy-to-clean design has opened the market for us," he continues.

The Autopac EC is the third generation bag filler from Vebe Teknik. The major news is that the design is now split into two entirely separate segments. Motors and moving parts are in the

one and the handling of bags and materials is done in the other. They have also minimised the number of horizontal surfaces and acute angles – all this to optimise self-cleaning during operation.

"The new design works very well and it would appear, moreover, to suit customer segments that are completely new for us," Mats Lindgren says.

"For example, we have received our first order from the pharmaceutical industry."

If you would like to take a closer look at the new Autopac, it will be exhibited at the Scanpack trade fair in Gothenburg, 23–26 October and elsewhere. ■

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Kenny Kanelind – our new service engineer.

A new addition to Vebe's service department

Vebe Teknik has received reinforcement. Kenny Kanelind, 33-years-old, is a newly recruited engineer in Vebe's service department. Kenny has previously worked in various management roles in distribution centres and also has a background as a systems engineer in the Swedish Armed forces.

"I am really looking forward to meeting our customers, I think new people make life interesting. And then, I enjoy problem solving and tinkering with machines," says Kenny, who, in his leisure time, enjoys competing in Enduro, a motorcycle sport. At the moment, Kenny is undergoing training and he is expected to be available as a service engineer in the autumn of 2018. ■

